

## Appendix III – Tables of Rates

### 1. General

1.1. The rates presented in the tables below **include VAT**.

1.2. The rates shall be updated from time to time in accordance the SMBA's policy, and at its sole discretion.

### 2. Rates for Business Mapping Session:

Entrepreneur	Enterprise with up to 4 employees	Enterprise with 5-10 employees	Enterprise with 11-100 employees, or with an annual turnover of up to NIS 100 million.
NIS 0	NIS 117	NIS 175.5	NIS 234

2.1. The business mapping session is free of charge for groups of enterprises in the Business Space Track.

2.2. The business mapping session for local authorities is free of charge.

### 3. Rates for Training Sessions (courses/seminars/workshops)

3.1. Training programs:

TYPE OF TRAINING	HOURLY RATE
All types of training	NIS 20
All types of digital training (except for the digital version of courses) from January 1, 2024	NIS 16
Digital version of the following courses: Starting a Business and Launching a Startup	Free of charge

3.2. Entrepreneurship programs:

TYPE OF TRAINING	RATE FOR THE WHOLE COURSE PER PARTICIPANT
Course: Starting a Business	NIS 728
Course: Launching a Startup	NIS 728
Pre-Entrepreneurship Workshop	NIS 100

#### 4. Conferences

The rate to participate in a conference will be determined and published by MAOF prior to the date of the conference.

#### 5. Intra-Organizational Training

Hourly training rate per enterprise	NIS 585
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#### 6. Consulting Services

Hourly consulting rate	NIS 93.6
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#### 7. Assistance in Obtaining Emergency Credit - Swords of Iron Track

The service is for reservists who meet the eligibility criteria outlined in the 'Terms and Conditions of the MAOF Business Support Services', and is free of charge.

#### 8. Tech Startup Accelerator Track

Participation fee for the preliminary phase: NIS 200

Participation fee for the accelerator phase (for projects that have passed the preliminary phase) is as follows:

Component	Fee per project
Accelerator phase	NIS 1,321

Payable at the start of the accelerator phase.