

Appendix III – Tables of Rates

1. General

- 1.1. The rates presented below include VAT and are the final rates, unless otherwise stated.
- 1.2. The rates shall be updated from time to time in accordance with the SMBA's policy, and at its sole discretion.

2. Participation fees for Business Mapping Process session:

Entrepreneur	Enterprise with up to 4 employees (inclusive)	Enterprise with 5-10 employees (inclusive)	Enterprise with 11-100 employees or with an annual turnover of up to NIS 100 million.
NIS 0	NIS 117	NIS 175.5	NIS 234

3. Participation fees for training sessions (courses/seminars/workshops)

Type of training	Fees for training hours for a participant from the general population	Fees for training hours for a participant from a special population, in accordance with Appendix II
All types of frontal training (except for those specified below)	NIS 20	NIS 20
"Starting a Business" course (frontal)	NIS 10.4	NIS 4.8
"Launching a Startup" course (frontal)	NIS 12.13	NIS 5.6
Pre-Entrepreneurship Workshop (frontal)	NIS 10	NIS 10
All types of digital training	NIS 10	NIS 10

4. Conferences

The fee for participation in a conference will be determined and published by MAOF prior to the date of the conference.

5. Participation fee for intra-organizational training

The cost of an hour's training for an enterprise – NIS 585

6. Participation fees for consulting services

	Hourly consulting fee
All types of consulting, except for those specified below.	NIS 93.6
A participant in the "Starting a Business" / "Launching a Startup" course, up to a year from date of payment for the course, or from the start of the course until the end of the eligibility period.	NIS 46.8 (Up to 15 consulting hours for entrepreneurs / enterprises).
10 hours of financial consulting for those who meet the conditions specified in Section 2 of Appendix IV to the Terms and Conditions.	NIS 46.8

7. Fees for assistance in obtaining financing from funds

The fee for assistance in applying for financing from funds and for assistance with the process will be determined according to the size of the loan and will be directly paid to the funding consultant. In respect of the fee for the preparation of a business plan, the funding consultant may request advance payment from the client. (The amounts include VAT):

Feature	Target population	Loan of up to NIS 60,000	Loan of up to NIS 150,000	Loan of between NIS 150,001 – NIS 500,000	Loan of NIS 500,001 and above
Feasibility study	Everyone	NIS 585	NIS 585	NIS 585	NIS 585
Preparation of a business plan, filling out forms to be submitted and assistance through the process.	An entrepreneur / business owner who belongs to one of the populations listed in Appendix II to the Terms and Conditions and also participates in the “Starting a Business”/ “Launching a Startup” course up to a year from date of payment for the course, or from the start of the course until the end of the eligibility period.		NIS 585	NIS 1,755	NIS 2,925
Preparation of a business plan, filling out forms to be submitted and assistance with the process.	A participant in the “Starting a Business”/ “Launching a Startup” course up to a year from date of payment for the course, or from the start of the course until the end of the eligibility period.		NIS 1,170	NIS 2,340	NIS 3,510
Preparation of a business plan, filling out forms to be submitted and assistance through the process.	Everyone		NIS 1,170	NIS 2,340	NIS 3,510
Writing a business plan, filling out forms to be submitted and assistance through the process.	Everyone		NIS 2,340	NIS 3,510	NIS 4,680
Meeting with the Fund Committee (this is not a meeting with a representative of the coordinating company)	Everyone		NIS 700	NIS 700	NIS 700
Submitting an appeal.	Everyone		NIS 234	NIS 351	NIS 468

8. Assistance Track in Obtaining a Loan

Assistance Track in Obtaining a Loan (Corona Relief track) – the fees will be paid to the MAOF at the commencement of the process:

Feature	Fee
Shortened business process mapping, filling out forms to be submitted and assistance through the process.	NIS 117
Assistance in updating and submitting of application forms.	NIS 117.

The amounts include VAT.

9. Fees for writing up a business plan for the allocation of land

The entrepreneur / enterprise will pay the consultant NIS 2,340 for the business plan, and if the application is submitted, the entrepreneur / enterprise will pay the consultant an additional fee of NIS 585 including VAT for submitting the application as required.

10. Business Centers

A one-time business plan is offered free of charge to enterprises that lease office space in one of the following MAOF Business Centers: Baqa al-Gharbiyye, Shefar'am, Yarka, Majdal Shams, Nazareth, Sakhnin, Sderot and Beersheba.

The rates to lease a room in these Business Centers is as follows (**the prices do not include VAT**):

	Baqa al-Gharbiyye	Shefar'am	Yarka	Majdal Shams	Nazareth	Sakhnin	Sderot	Rahat
Small room	900	900	800	600	800	800	1000	850
small room with window				700		1000	1250	1,000 with window 1,150 without window
Large room	1100	1100	1000	800	1000	1200	2000	1250
Large room with window								1400

10.1 Service recipients will pay 50% of the rent by the end of March.