

## **Appendix IV - Expanded Business Support Services (additional services for specific target populations)**

In accordance with Section 6.3.6.8 to the Terms and Conditions of the MAOF Business Support Services, the following are cases in which additional consulting hours will be granted beyond those specified in Section 6.3 to the Terms and Conditions.

- 1. Medium-sized enterprises in the areas of standardization, innovation, information systems, industrial design and operations are eligible for consulting as follows:**
  - 1.1. Small enterprises with 5 to 10 employees that operate in the industrial sector only will be eligible for an additional 50 consulting hours in all the above-mentioned areas.
  - 1.2. Medium-sized enterprises with 11 to 50 employees will be eligible for an additional 200 consulting hours in all the areas, but not more than 100 hours in one particular area.
  - 1.3. Medium-sized enterprises with at least 51 employees will be eligible for an additional 300 consulting hours in all the areas, but not more than 150 hours in one particular area.
  - 1.4. Eligibility for additional consulting hours in these areas is a one-time eligibility. The eligibility period is specified in the Terms and Conditions.
  - 1.5. Eligibility for consulting hours in standardization does not apply to the essential standards for the conduct and licensing of businesses that are required by law, or to the procedures of government ministries and local government.
- 2. Financing assistance with the State Guaranty Fund:**
  - 2.1. Enterprises that have been identified, by the entities specified in Section 2.2 below, as having a medium or high-risk profile within the framework of a loan approval from the Fund or within the framework of the coordinating entity's visit to the enterprise, will be entitled to 10 additional financial consulting hours at a reduced rate (in accordance with the rate specified in Appendix III to the

Terms and Conditions), beyond the basic eligibility specified in Section 6.3 to the Terms and Conditions.

- 2.2. The entities that are authorized to refer the enterprise for consultation are entities that represent the Fund on behalf of the state (GSE – Giza Singer Even or BDSK – Ben David Shalvi Kop accounting and business consulting firm).